

# airconditioning division

•INDUSTRIAL•COMMERCIAL



EXPERIENCE THE DIFFERENCE





## SEAC AIRCONDITIONING DIVISION

We are an organization committed to the HVAC industry and its clients. We have developed many capabilities to effectively service your needs; SEAC Airconditioning Division specialises in service, maintenance, design and installation in the commercial and industrial HVAC industry.

We pride ourselves on the quality of our workmanship and the fact that our unique blend of fully qualified air-conditioning/ refrigeration and electrical technicians all with applicable industry accreditations can assist you in not one but a multitude of your requirements. Our highly-qualified technicians can assist in keeping your air conditioning equipment running smoothly with minimal down time via our extremely competitive service and preventive maintenance contracts. SEAC's installation team can assist you with all your consultation, design and installation requirements from individual units, plant based systems to upgrading existing systems.

We combine our expertise and experience with a promise that we will never cease striving to bring the highest possible level of service, quality of workmanship and advice. It's a promise that our number one priority will always be our clients. It is a promise that we have made to ourselves and it is a promise we are making to you.

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### WHY CHOOSE US

- At SEAC Airconditioning Division we successfully service, maintain, design upgrade and install new systems at sites varying from pharmaceutical manufacturing plants, temperature and humidity controlled wine storage facilities, commercial kitchens and hospitality centres to high-end apartments, multi-storey office complexes, retail developments and shopping centres to public and private Schools.
- We offer our clients 24/7 Emergency Response
- Computerised job management. Every job is tracked from the initial call through to completion. Any additional works or quotes are instantaneously logged on site and are followed through either by our onsite technician or by our highly-trained office staff.
- Computerised site and equipment management. All equipment we maintain is individually logged and tracked within our system. This radically improves the efficiency of our service team but also allows us to flag unfavourable trends in system performance.
- No Lock in Maintenance Contracts. At SEAC Airconditioning we are 100% accountable for our performance.

- Our # 1 goal is to achieve quantifiable results both from a cost and performance point of view. To achieve this, we use highly detailed maintenance schedules that use a combination of industry standards and manufacturers specifications to detail a plan thats aim is to find the perfect balance between cost, performance and efficiency.
- Full access to our team of fully qualified Air conditioning/ Refrigeration Mechanics,
   Electricians, Boiler & Controls Technicians.
- Everything we use or recommend is based on our client's best interests not our own. If we recommend a certain course of action it is because we believe 100% that it is the best for our client.
- Constant Innovation. At SEAC we are always looking for ways in which we can improve the services we offer. This is done via keeping our technicians trained to the most up to date technology and best practices. By utilising technology to better track and report on equipment, capital expenditure, maintenance costs etc. Our goal is through innovation and commitment to offer the best range of performance based services in the industry.



### **OUR SERVICES**

SEAC Airconditioning Division offers a multitude of services to our clients. It is vitally important that all HVAC systems work effectively and efficiently. SEAC can ensure your building is safe with an essential services review. We can assess any or all aspects of your essential services and offer expert advice, maintenance, design upgrades, solutions and repairs.

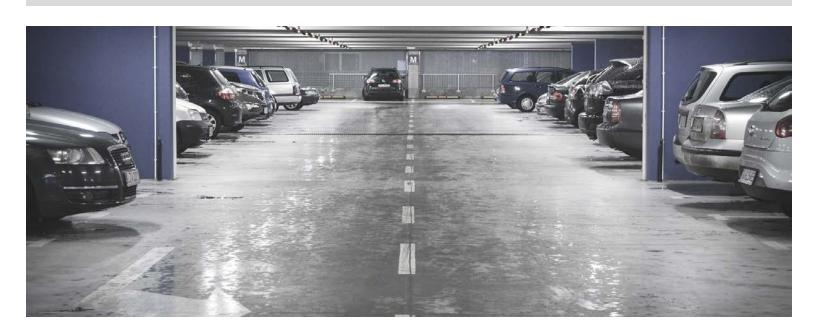
Under current Australian legislation, the owners and managers of commercial, industrial, and public buildings are required to maintain the safety of their occupants in the event of an emergency or fire. SEAC can help you adhere to the current legislation and keep your occupants safe with our expert essential services.

Aspects of essential services can include:

- Car Park Exhaust
- Sump pumps
- Ventilation Systems
- Stair Well Pressurization
- Fire systems related to the Air Conditioning Systems
- Cooling Towers and Evaporative Coolers

SEAC Airconditioning has the training, knowledge, and experience to offer a comprehensive essential services review for all commercial, industrial, and multistory premises. We carry out all of our services to AS1668.2 Australian Standard. Following the recommendations from our report, we can offer competitively-priced service for any maintenance, repairs, upgrades or new installations that are necessary.

SEAC Airconditioning also offers a pre-programmed scheduling maintenance system to ensure your building's essential services will always meet current legislation and provide a dependable way of managing your maintenance costs.



### COMMERCIAL AIRCONDITIONING

To maintain productivity and create a safe and comfortable work environment, it's essential to have reliable climate control at your premises. SEAC Airconditioning Division's highly skilled commercial air conditioning technicians can assist you with all of your commercial heating and cooling needs.

We are highly experienced in catering to the requirements of various sized sites from single floor properties to multilevel buildings. SEAC can offer service, maintenance, consultation, design and installation from individual units to plant based systems. Whether your air conditioning system is needed for comfort applications – keeping the temperature constant and comfortable for employees and visitors, or for process applications – creating a suitable environment for carrying out a process, such as chemical storage or food manufacturing– we have the technical knowledge to deliver what you require.

At SEAC, our highly-trained technicians, years of expertise and access to a wide range of globally renowned manufactures and distributors enable us to provide excellent commercial air conditioning service, maintenance, consultation, design and installation. We have the experience and knowledge to cater to all of your commercial and industrial HVAC needs.

#### COMMERCIAL PREMISES THAT BENEFIT FROM

#### **OUR SERVICES**

- Retail Shopping Centres
- Public buildings
- Residential properties
- Hospitality and entertainment spaces
- Restaurants and Takeaway Food Premises
- Factory buildings
- Hospitals and healthcare properties
- Office complexes
- Shops
- Childcare Centres / Kindergartens / Schools
- Hair and beauty salons
- Warehouses
- Manufacturing buildings
- Multilevel buildings
- Wine Storage Facilities





### INDUSTRIAL AIRCONDITIONING

SEAC offers expert industrial climate control services and air conditioners to ensure your production and storage facilities maintain a consistent temperature, humidity and pressure. With more than 14 years experience in the design and installation of industrial air conditioning systems SEAC Airconditioning can provide expert recommendations tailored to your building and industry.

We offer full consultation, design and installation of specialised-type systems, or we can follow your or your consultant's specific requirements, working closely with the relevant stakeholders to ensure all goals are met. SEAC can manage the entire process from consultation to design, installation and on-going servicing and maintenance of any type of Industrial HVAC system.

INDUSTRIAL PREMISES WHO BENEFIT FROM OUR SERVICES

Facilities we cater to include:

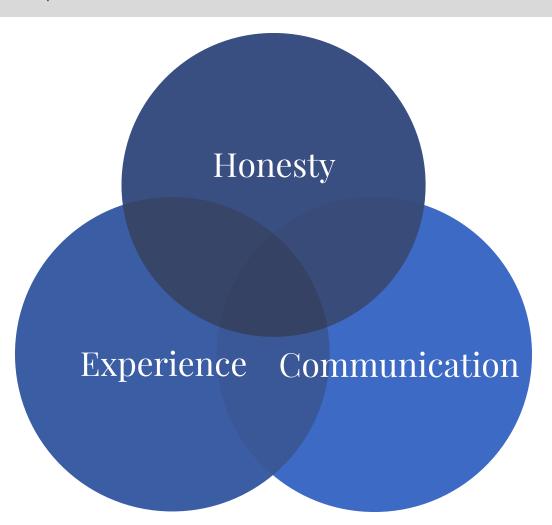
- Wine Storage
- Pharmaceutical Manufacturing Plants
- Chiller Plant-based Cooling
- Process Manufacturing Plants
- Food Manufacturing Plants
- Industrial Estates

Services include:

- Full design and installation
- Supply of the leading industrial air conditioner brands
- Consultation pre-build or re-model
- Service and maintenance of units and systems

### BENEFITS OF SEAC

- Honesty –SEAC Airconditioning pride ourselves on our honesty. Commerical HVAC systems are complex and repairs can be time consuming. When you encounter a problem, you want to understand what went wrong and how exactly the problem will be rectified. You also want to feel confident that your technician will use the right resources to carry out a successful repair. Honesty on the job means that your SEAC Airconditioning technician can explain how and why your system isn't working. It means that they will repair your unit efficiently and charge you a fair rate for the task at hand.
- Communication SEAC Airconditioning values customer satisfaction and is committed to providing the best customer service. Our technicians and office staff will provide you information in a friendly and professional manner, creating a trusting relationship while giving you peace of mind.
- Experience SEAC Airconditioning has been operating with over 14 years experience. Over the years we have acquired the enviable reputation for excellence in service, performance and customer satisfaction. Our quality air conditioning repair services are performed by professionally qualified, HVAC service technicians. Our team of highly skilled technicians are up to date on all new technologies and the latest equipment, this means we have the experience, skills and resources to identify and resolve HVAC problems promptly and effectively. We can ensure that you receive the best system and that any malfunctions are fixed in the best methods possible.

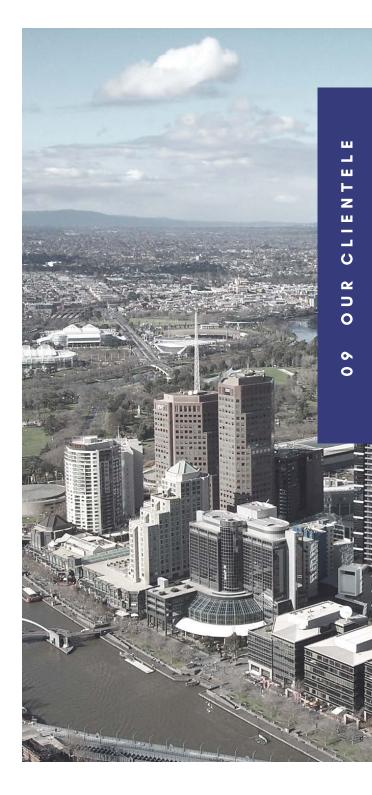


## **OUR CLIENTELE**

SEAC Airconditioning has been involved in countless commercial projects over the years. We have carried out works for a variety clients including private and government organisations.

#### SOME OF OUR COMMERCIAL CLIENTELE

- VHAS Preston & Fitzroy Commercial Service and Installation, Mechanical Services, Plant Upgrades, Ongoing service & maintenance.
- Bendigo Banks Victoria, Commercial Service and installation, Mechanical Services, ongoing service and maintenance.
- Carringbush Business Centre Collingwood, Mechanical Services, Plant Upgrades, Multi storey Commercial Developments.
- Select Owners Group Fitzroy, Mechanical Services, Plant Upgrades, Multi storey Commercial Developments.
- Orloff Group Mechanical Services, Plant Upgrades, Multi storey Commercial Developments.
- Kevin Sheehan Property Mechanical Services, Plant Upgrades, ongoing service & maintenance.
- Ross Hunt Real Estate –Commercial Service and installation, Mechanical Services, Sump Pumps, Plant Upgrades, ongoing service & maintenance.







Ross-Hunt
Sales, Rentals
& Owners Corporation







## **OUR CLIENTELE**

At SEAC Airconditioning we are committed to providing the highest standard of customer service. When you choose SEAC for either a service job or major project, we have the appropriate team and systems in place to provide timely responses, up to date advice, reporting and budgeting for all your industrial HVAC needs.

#### SOME OF OUR INDUSTRIAL CLIENTELE

- Mega Life Sciences- Pakenham, Industrial and Commercial Service and installation, Mechanical Services, Plant upgrades, ongoing service and maintenance.
- AMCOR Moorabbin, Industrial and Commercial Service and installation, Mechanical Services, Plant upgrades, ongoing service and maintenance.
- Nutrition Care Pharmaceuticals Keysborough, Industrial and Commercial Service and installation, Mechanical Services, Plant upgrades, ongoing service and maintenance.
- Mansfield's Contract Food Manufacturer Keysborough, Industrial and Commercial Service and installation, Mechanical Services, Plant upgrades, ongoing service and maintenance.









## **OUR CLIENTELE**

As HVAC Industry Specialists, we know that minimising downtime is critical to our clients' operations. SEAC Airconditioning offers 24/7 prompt service to all out clientele. A comfortable learning environment for all students and staff is a key priority for SEAC Airconditioning.

#### SOME OF OUR EDUCATIONAL FACILITY CLIENTS

- Marcellin College Bulleen, Commercial Service and installation, Mechanical Services, Plant upgrades, ongoing service and maintenance.
- Dandenong High School Dandenong, Commercial Service and installation, Mechanical Services, Plant upgrades, ongoing service and maintenance.
- Belgrave Heights Christian School Belgrave, Commercial Service and installation, Mechanical Services, Plant upgrades, ongoing service and maintenance.
- Trinity Catholic School Narre Warren South, Commercial Service and installation, Mechanical Services, ongoing service and maintenance.
- St Brigid's Catholic Primary School Officer, Commercial Service and installation, Mechanical Services, ongoing service and maintenance.















### WHAT OUR CLIENTS SAY

We wanted to take this opportunity to thank you and your staff at SEAC for the outstanding service that you have provided to us and our clients. From the small and time consuming repairs, routine service and maintenance programs and major plant and equipment upgrades, SEAC have always completed the work to the highest standard and provided unparalleled customer service.

If only half of our other trades were as efficient and cost effective as SEAC, our job as commercial property managers would be made so much easier!



Nick Mavrodoglos

The guys that installed the unit did a great job. There was no disruption or interruption to us. They should be congratulated on their professionalism.



Sam Capuano

Indeed the price was competitive and the service exemplary and for those reasons I've recommend the services of SEAC Airconditioning to a number of other associated companies. Erskine Properties (Melbourne) Pty Ltd as a private management company has continued to use SEAC Airconditioning in an exclusive capacity in both existing commercial and industrial locations and in re development work in which it has been involved. The important factor in any relationship (beyond that of price) is service and communication. I have always found Damien and his staff to be courteous, co-operative and attentive to our needs knowing that its pricing was fair and reasonable based upon mutual trust and respect.



## **CERTIFICATIONS**

SEAC Airconditioning and our technicians hold all the correct and up to date licences and always comply with the legislative changes affecting the industry.

•ARCTICK - www.arctick.org

An ARCTick licence is essential to operate in the industry. It guarantees that our technicians are appropriately trained in all aspects of the safe installation of air conditioners and refrigeration equipment.

- Refrigerant Handling License RTA Licence AU11856 SEAC ensures all field employees including apprentices and Trade Assistants hold refrigerant handling licences and work to the SEAC refrigerant handling risk management system.
- Registered Electrical Contractor Licence 22065
- VBA Plumbing Commission Licence
- 20 Million Full Liability Insurance
- Work Cover Insurance
- Working with Children's Check
- White Cards







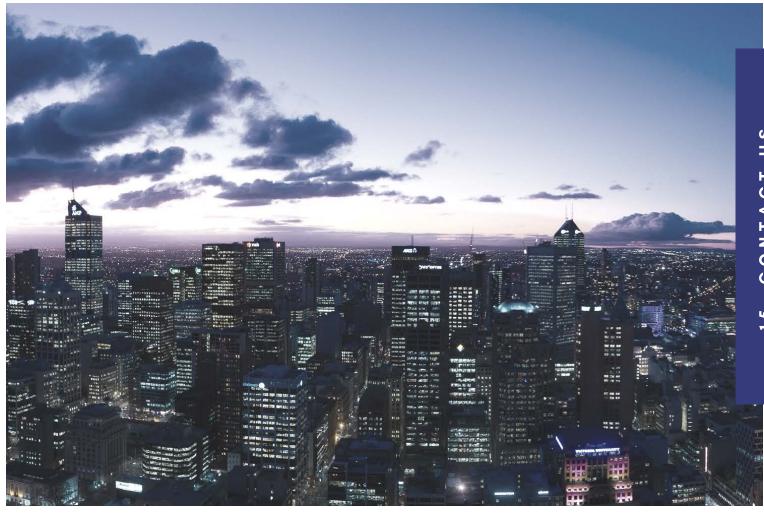




## **OUR RATES**

- Ordinary time \$95.00 per hour
- Overtime \$135.00 per hour
- Service Fee \$60.00
- Emergency After Hours Call \$330.00 /Minimum

The above rate excludes Goods and Services Tax



## CONTACT US

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