seac

airconditioning division

•INDUSTRIAL•COMMERCIAL



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CONTENTS

03 About us

04 Why Choose SEAC

05 Our Services

06 Commercial AC

07 Industrial AC

08 Benefits of SEAC

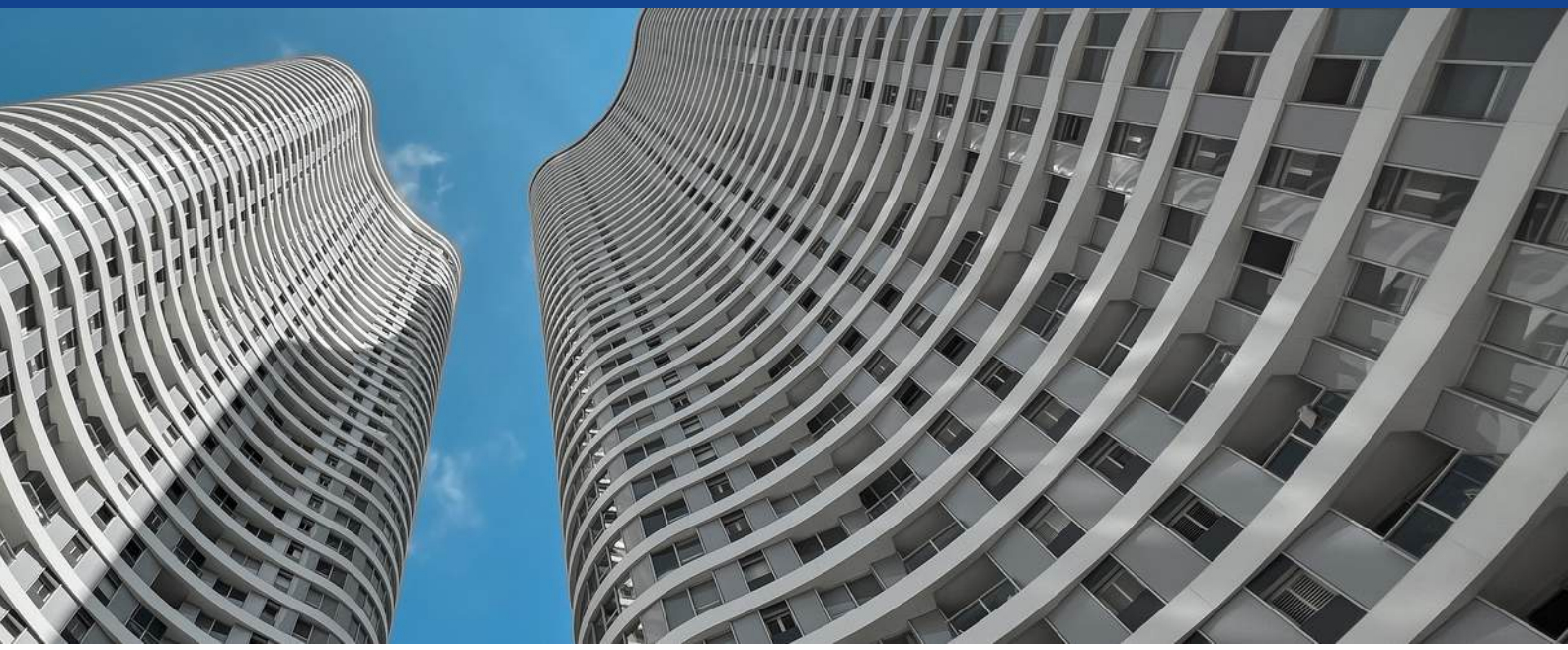
09 Our Clientele

12 Testimals

13 Certifications

14 Rates & Guarantee

15 Contact us





ABOUT SEAC

SEAC AIRCONDITIONING DIVSION

We are an organization committed to the HVAC industry and its clients. We have developed many capabilities to effectively service your needs; SEAC Airconditioning Division specialises in service, maintenance, design and installation in the commercial and industrial HVAC industry.

We pride ourselves on the quality of our workmanship and the fact that our unique blend of fully qualified air-conditioning/ refrigeration and electrical technicians all with applicable industry accreditations can assist you in not one but a multitude of your requirements. Our highly-qualified technicians can assist in keeping your air conditioning equipment running smoothly with minimal down time via our extremely competitive service and preventive maintenance contracts. SEAC's installation team can assist you with all your consultation, design and installation requirements from individual units, plant based systems to upgrading existing systems.

We combine our expertise and experience with a promise that we will never cease striving to bring the highest possible level of service, quality of workmanship and advice. It's a promise that our number one priority will always be our clients. It is a promise that we have made to ourselves and it is a promise we are making to you.

WHY CHOOSE US?

- At SEAC Airconditioning, we successfully service, maintain, design, upgrade, and install air conditioning systems across a wide range of environments. These include pharmaceutical manufacturing facilities, temperature- and humidity-controlled wine storage, commercial kitchens and hospitality venues, high-end residential apartments, multi-storey office buildings, retail developments and shopping centres, as well as public and private schools.

- We provide 24/7 emergency response, ensuring rapid support whenever it is required.

- Our computerised job management system tracks every job from the initial service call through to completion. Any additional works or quotations are logged instantly on site and followed through by either our technicians or our highly trained office team.

- We also utilise computerised site and equipment management, with every asset individually logged and monitored. This improves service efficiency and allows us to identify unfavourable performance trends before they escalate.

- SEAC offers no lock-in maintenance contracts, holding us fully accountable for our performance. Our detailed maintenance schedules combine industry standards with manufacturer specifications to achieve the optimal balance between cost, efficiency, and system performance.

- Clients have full access to our team of fully qualified air conditioning and refrigeration mechanics, electricians, and boiler and controls technicians.

- Everything we recommend is based solely on our clients' best interests. Our advice is guided by what we believe delivers the best outcome, not by sales targets.

- Through constant innovation, ongoing technician training, and the use of advanced technology to track performance, maintenance costs, and capital expenditure, our goal is to deliver the most effective performance-based services in the industry.





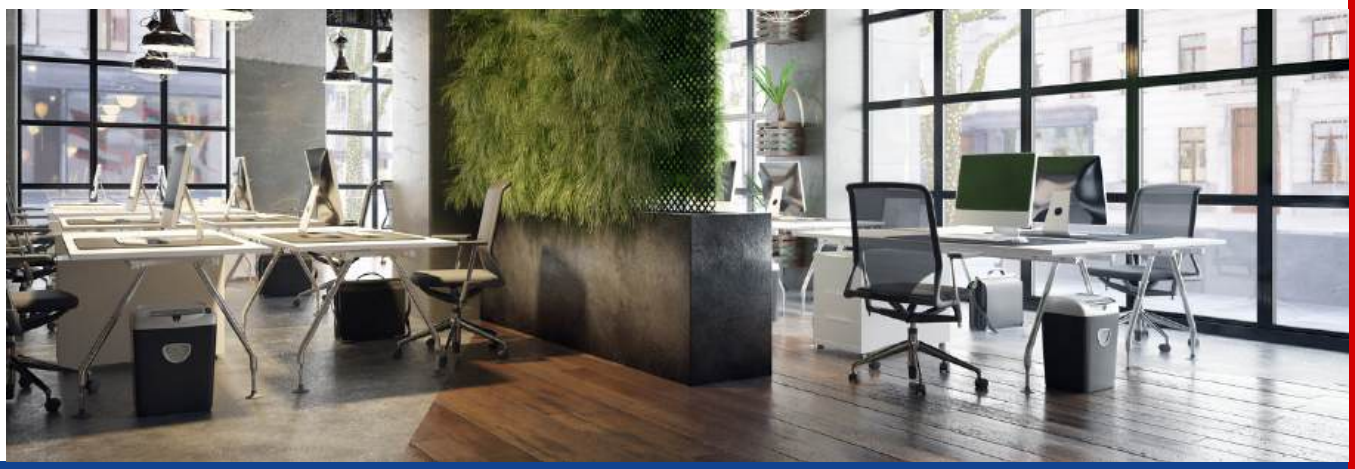
OUR SERVICES

SEAC Airconditioning Division offers a multitude of services to our clients. It is vitally important that all HVAC systems work effectively and efficiently. SEAC can ensure your building is safe with an essential services review. We can assess any or all aspects of your essential services and offer expert advice, maintenance, design upgrades, solutions and repairs.

Under current Australian legislation, the owners and managers of commercial, industrial, and public buildings are required to maintain the safety of their occupants in the event of an emergency or fire. SEAC can help you adhere to the current legislation and keep your occupants safe with our expert essential services.

- Aspects of essential services can include:
- Car Park Exhaust
- Sump pumps
- Ventilation Systems
- Stair Well Pressurization
- Fire systems related to the Air Conditioning Systems
- Cooling Towers and Evaporative Coolers

SEAC Airconditioning has the training, knowledge, and experience to offer a comprehensive essential services review for all commercial, industrial, and multistory premises. We carry out all of our services to AS1668.2 Australian Standard. Following the recommendations from our report, we can offer competitively-priced service for any maintenance, repairs, upgrades or new installations that are necessary. SEAC Airconditioning also offers a pre-programmed scheduling maintenance system to ensure your building's essential services will always meet current legislation and provide a dependable way of managing your maintenance costs.



COMMERCIAL AIRCONDITIONING

To maintain productivity and create a safe and comfortable work environment, it's essential to have reliable climate control at your premises. SEAC Airconditioning Division's highly skilled commercial air conditioning technicians can assist you with all of your commercial heating and cooling needs.

We are highly experienced in catering to the requirements of various sized sites from single floor properties to multilevel buildings. SEAC can offer service, maintenance, consultation, design and installation from individual units to plant based systems. Whether your air conditioning system is needed for comfort applications - keeping the temperature constant and comfortable for employees and visitors, or for process applications - creating a suitable environment for carrying out a process, such as chemical storage or food manufacturing– we have the technical knowledge to deliver what you require.

At SEAC, our highly-trained technicians, years of expertise and access to a wide range of globally renowned manufactures and distributors enable us to provide excellent commercial air conditioning service, maintenance, consultation, design and installation. We have the experience and knowledge to cater to all of your commercial and industrial HVAC needs.

COMMERCIAL PREMISES THAT BENEFIT FROM OUR SERVICES

- Retail Shopping Centres
- Public buildings
- Residential properties
- Hospitality and entertainment spaces
- Restaurants and Takeaway Food Premises
- Factory buildings
- Hospitals and healthcare properties
- Office complexes
- Shops · Childcare Centres / Kindergartens / Schools
- Hair and beauty salons
- Warehouses
- Manufacturing buildings
- Multilevel buildings
- Wine Storage Facilities



INDUSTRIAL AIRCONDITIONING

SEAC offers expert industrial climate control services and air conditioners to ensure your production and storage facilities maintain a consistent temperature, humidity and pressure. With more than 14 years experience in the design and installation of industrial air conditioning systems SEAC Airconditioning can provide expert recommendations tailored to your building and industry.

We offer full consultation, design and installation of specialised-type systems, or we can follow your or your consultant's specific requirements, working closely with the relevant stakeholders to ensure all goals are met. SEAC can manage the entire process from consultation to design, installation and on-going servicing and maintenance of any type of Industrial HVAC system.

INDUSTRIAL PREMISES WHO BENEFIT FROM OUR SERVICES

Facilities we cater to include:

- Wine Storage
- Pharmaceutical Manufacturing Plants
- Chiller Plant-based Cooling
- Process Manufacturing Plants
- Food Manufacturing Plants
- Industrial Estates

Services include:

- Full design and installation
- Supply of the leading industrial air conditioner brands
- Consultation pre-build or re-model
- Service and maintenance of units and systems

BENEFITS OF SEAC



· **HONESTY** –SEAC Airconditioning pride ourselves on our honesty. Commerical HVAC systems are complex and repairs can be time consuming. When you encounter a problem, you want to understand what went wrong and how exactly the problem will be rectified. You also want to feel confident that your technician will use the right resources to carry out a successful repair. Honesty on the job means that your SEAC Airconditioning technician can explain how and why your system isn't working. It means that they will repair your unit efficiently and charge you a fair rate for the task at hand.

· **COMMUNICATION** – SEAC Airconditioning values customer satisfaction and is committed to providing the best customer service. Our technicians and office staff will provide you information in a friendly and professional manner, creating a trusting relationship while giving you peace of mind.

· **EXPERIENCE** – SEAC Airconditioning has been operating with over 14 years experience. Over the years we have acquired the enviable reputation for excellence in service, performance and customer satisfaction. Our quality air conditioning repair services are performed by professionally qualified HVAC service technicians. Our team of highly skilled technicians are up to date on all new technologies and the latest equipment, this means we have the experience, skills and resources to identify and resolve HVAC problems promptly and effectively. We can ensure that you receive the best system and that any malfunctions are fixed in the best methods possible.

OUR CLIENTELE

SEAC Airconditioning has been involved in countless commercial projects over the years. We have carried out works for a variety clients including private and government organisations.

SOME OF OUR COMMERCIAL CLIENTELE

- VHAS Preston & Fitzroy – Commercial Service and Installation, Mechanical Services, Plant Upgrades, Ongoing service & maintenance.

- Bendigo Banks – Victoria, Commercial Service and installation, Mechanical Services, ongoing service and maintenance.

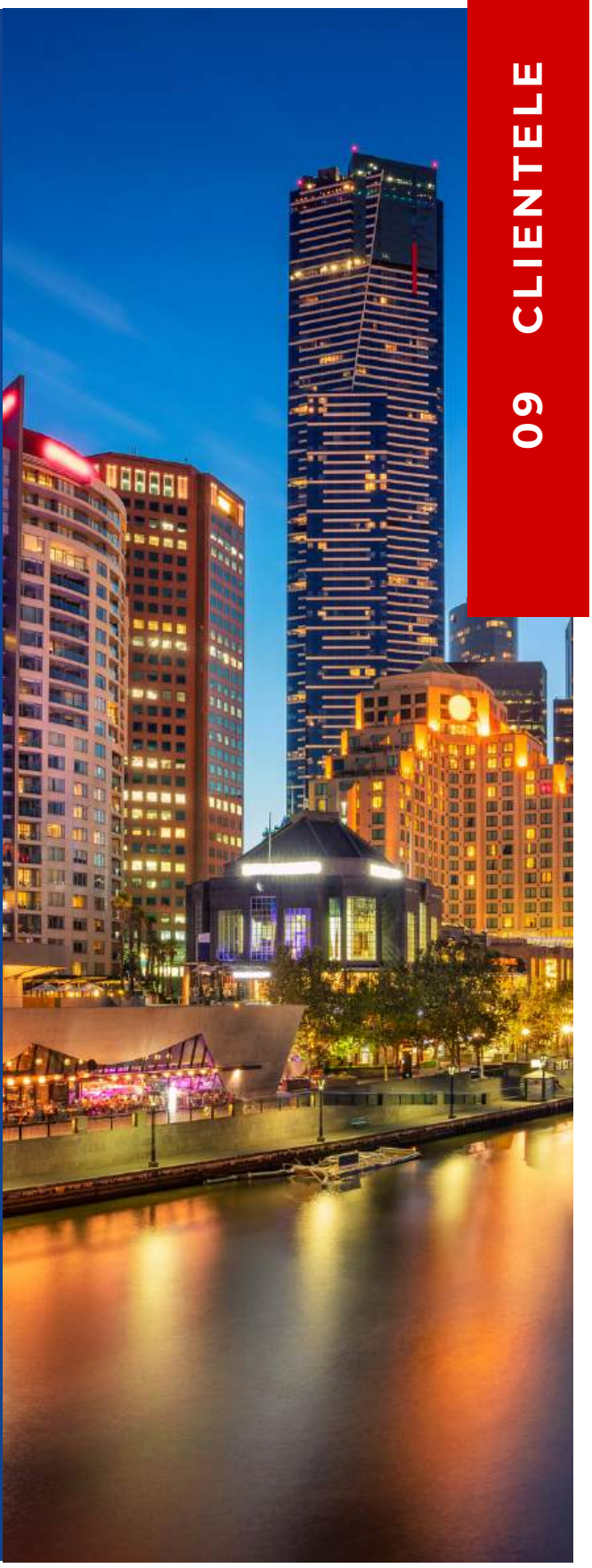
Carringbush Business Centre – Collingwood, Mechanical Services, Plant Upgrades, Multi storey Commercial Developments.

- CBRE - Mechanical Services, Plant Upgrades, Multi storey Commercial Developments.

- Orloff Group – Mechanical Services, Plant Upgrades, Multi storey Commercial Developments.

-Belle Commercial- Mechanical Services, Plant Upgrades, ongoing service & maintenance.

- First National Neilson Partners – Commercial Service and installation, Mechanical Services, Sump Pumps, Plant Upgrades, ongoing service & maintenance.



VICTORIAN ABORIGINAL HEALTH SERVICE
Caring for the Community

CBRE

firstnational REAL ESTATE Neilson Partners

belle PROPERTY | COMMERCIAL



OUR CLIENTELE

At SEAC Airconditioning we are committed to providing the highest standard of customer service. When you choose SEAC for either a service job or major project, we have the appropriate team and systems in place to provide timely responses, up to date advice, reporting and budgeting for all your industrial HVAC needs.

SOME OF OUR INDUSTRIAL CLIENTELE

• Mega Life Sciences- Pakenham, Industrial and Commercial Service and installation, Mechanical Services, Plant upgrades, ongoing service and maintenance.

• AMCOR – Moorabbin, Industrial and Commercial Service and installation, Mechanical Services, Plant upgrades, ongoing service and maintenance.

• Nutrition Care Pharmaceuticals – Keysborough, Industrial and Commercial Service and installation, Mechanical Services, Plant upgrades, ongoing service and maintenance.

• AGL - Industrial and Commercial Service and installation, Mechanical Services, Plant upgrades, ongoing service and maintenance.

agl amcor Nutrition Care Products you can trust MEGA We care

OUR CLIENTELE

As HVAC Industry Specialists, we know that minimising downtime is critical to our clients' operations. SEAC Airconditioning offers 24/7 prompt service to all our clientele. A comfortable learning environment for all students and staff is a key priority for SEAC Airconditioning.

SOME OF OUR EDUCATIONAL FACILITY CLIENTS

• Dandenong High School – Dandenong, Commercial Service and installation, Mechanical Services, Plant upgrades, ongoing service and maintenance.

•Glen Katherine Primary- Eltham, Commercial Service and installation, Mechanical Services, Plant upgrades, ongoing service and maintenance.

• Antonio Park Primary - Mitcham, Commercial Service and installation, Mechanical Services, ongoing service and maintenance.

• St Brigid's Catholic Primary School – Officer, Commercial Service and installation, Mechanical Services, ongoing service and maintenance.



ST.BRIGID'S
KNOWLEDGE | STRENGTH
FAITH | HOSPITALITY
OFFICER

GlenKatherine
PRIMARY SCHOOL

DANDENONG
HIGH SCHOOL

P.S.
ANTONIO PARK
No. 4844



TESTIMONIALS

We wanted to take this opportunity to thank you and your staff at SEAC for the outstanding service that you have provided to us and our clients. From the small and time consuming repairs, routine service and maintenance programs and major plant and equipment upgrades, SEAC have always completed the work to the highest standard and provided unparalleled customer service. If only half of our other trades were as efficient and cost effective as SEAC, our job as commercial property managers would be made so much easier!

Nick Mavrodoglos

belle PROPERTY | COMMERCIAL

The guys who installed the unit did a great job. There was no disruption or interruption to us. They should be congratulated on their professionalism.

Sam Capuano

Star21 Discover the Difference

Indeed the price was competitive and the service exemplary and for those reasons I've recommend the services of SEAC Airconditioning to a number of other associated companies. Erskine Properties (Melbourne) Pty Ltd as a private management company has continued to use SEAC Airconditioning in an exclusive capacity in both existing commercial and industrial locations and development work in which it has been involved. The important factor in any relationship (beyond that of price) is service and communication.I have always found Damien and his staff to be courteous, co-operative and attentive to our needs knowing that its pricing was fair and reasonable based upon mutual trust and respect.

Richard Seely

13 CERTIFICATIONS

CERTIFICATIONS

SEAC Airconditioning and our technicians hold all the correct and up to date licences and always comply with the legislative changes affecting the industry.

•ARCTICK - www.arctick.org
An ARCTick licence is essential to operate in the industry. It guarantees that our technicians are appropriately trained in all aspects of the safe installation of air conditioners and refrigeration equipment.

• Refrigerant Handling License RTA Licence AU11856
SEAC ensures all field employees including apprentices and Trade Assistants hold refrigerant handling licences and work to the SEAC refrigerant handling risk management system.

• Registered Electrical Contractor Licence 22065

• VBA Plumbing Commission Licence

• 20 Million Full Liability Insurance

• Work Cover Insurance

• Working with Children's Check

• White Cards

ARCtick CERTIFIED energysafe VICTORIA VBA VICTORIAN BUILDING AUTHORITY





OUR RATES



- Ordinary time $145 per hour
- Overtime $210 per hour
- Service Fee $60.00
- Emergency After Hours Call 3 Hour Minimum at OT Rates

The above rate excludes Goods and Services Tax

Our commitment to our clients is to deliver the best value-for-money service in the industry. We have never set out to be the cheapest provider; instead, we focus on offering solutions we genuinely believe are in our clients' best interests.

We continually research the market to ensure that, on a like-for-like basis, no competitor offers greater value. From time to time, however, a lower quotation may be presented. This can occur for several reasons. In some cases, a competitor may heavily discount an initial proposal to secure a new site, with the intention of recovering losses later. More commonly, lower pricing reflects the use of inferior equipment, reduced service standards, or less robust processes. While these approaches may reduce upfront costs, they are rarely in the client's best interests and are often driven by maximising the competitor's profit rather than long-term performance or reliability.

As part of our commitment to transparency and value, we are pleased to confirm that if you receive a genuine like-for-like quotation, regardless of intent, we will match it. If you receive a proposal that differs from ours, we respectfully ask for the right of reply. Should we be your preferred provider, we would value the opportunity to work with you to review the proposal and explore solutions together.

We would be genuinely disappointed to miss the chance to support you in achieving the best outcome for your site.

THANK YOU, AND WE LOOK FORWARD TO WORKING WITH YOU.



HEAD OFFICE

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